



Cerilon is growing and we're searching for a Director of Corporate Investment to join our energetic, entrepreneurial, and environmentally focused group. We thrive on working with people who want to make a difference, take a chance, and be a part of something bigger than themselves.

The Director of Corporate Investment has an excellent grasp of the North American capital market climate, and existing relationships with both the investor as well as investment brokerage communities. The candidate can support the Executive leadership team in projects such as private capital fundraising (debt and/or equity), valuation, or project financing. The Director of Corporate Investment is tasked with developing the necessary business relationships to achieve the financial and fundraising goals of the organization. Further, the Director must work in tandem with the Finance team to ensure cash flow, debt, and risk are managed. Have outstanding communication and mentoring skills with expert-level knowledge of large-scale energy projects, preferably in the Gas-to-Liquids (GTL) industry.

### **Key Responsibilities**

- Provide effective, practical recommendations and help lead the necessary financing and fundraising activities required by Cerilon for the development of its gas to liquids projects
- Develop effective collaborative working relationships internally and externally (latter with both institutional investors as well as investment brokerage firms)
- Provide guidance and input in commercial arrangements for Cerilon's GTL projects
- Create presentations for potential client investors.
- Assist with negotiation and structuring of financial deals with ELT/CFO oversight
- Complex data analysis, capital budget forecasting and making strategic financial decisions that will promote long-term financial gain.
- Oversee the financial model and outputs to support financing presentations and scenarios
- Management of risk for the business and financing, but also how the business is able to drive revenue
- Ensure that the Executive Leadership Team's decisions support the GTL project lifecycle and delivery of a successful project

### **Qualifications and Professional Experience**

- Excellent communication and analytical skills to solve problems in a collaborative manner.
- Bachelor's degree in Business Management, Finance, Accounting, or related field. A CFA Designation or Master's in Finance or MBA is desirable
- Ten+ years of experience in the financial sector with a strong financial vision and insight to match and/or five-seven years of Investment firm experience
- Demonstrated experience developing and maintaining business relationships with equity investors, brokerage firms, and capital market advisors
- Experience overseeing and advising on valuation
- Advanced MS Excel & PowerPoint, and other financial modelling tools
- Project Management experience/knowledge
- Strong stakeholders (internal & external) engagement and communication.
- Strong leadership and organizational skills and the ability to prioritize tasks are essential.
- Proven ability to apply a fact-based approach to problem solve complex issues and find resolutions.
- Adaptable and able to work effectively in a team environment and consistently maintain a professional and respectful demeanour/attitude with co-workers, financiers, contractors, vendors, and regulatory agencies.
- Ability to create strong working relationships
- Excellent communication and analytical skills to solve problems in a collaborative manner.

**Other Requirements and Information**

- Based in Calgary, AB.
- Some travel may be required within Alberta and northern USA states.
- Limited site and/or project office work; may need to work from a home office.
- Flexible workweek; may need to work on some weekends to meet deadlines.
- Fulltime with periods of fluctuation based on project requirements.

*We invite all interested candidates to apply via Indeed:*

The Cerilon Group is a Canadian-based private corporate group with their affiliate Cerilon GTL, a mid-tier leader in the new frontier of Gas-To-Liquids (GTL) and carbon capture technologies, providing a sustainable, transitional green energy pathway to a global net-zero ecosystem.

Partners of Cerilon GTL include top global energy companies, licensors, development, and technology providers all working together in a synergistic way to create sustainable solutions in carbon capture, sequestration, water, and energy management for state-of-the-art smart manufacturing facilities.

Cerilon GTL offers a cleaner and greener alternative with a portfolio of sustainable, environmentally friendly Gas-to-Liquids (GTL) energy products.